



RESPONSIVENESS, SERVICE, QUALITY from the Leader in Metal Framing Innovation

Date: December 20, 2023

To: Our Valued Customers

Re: Rising Steel Prices

Happy Holidays to our Partners and Customers! Domestic steel costs have continued to increase beyond most forecasted expectations. This has necessitated a price increase for most Telling metal framing products effective February 1, 2024. Specific price sheets will be provided to reflect the details of our new pricing. This February price increase is in addition to all previous price increases.

Telling Industries will make every effort to honor all active quotations in accordance with our quote policy. An active quotation is any quote that has been signed and accepted by Telling within 30 days of quote date and orders placed within the last 90 days. For quotes that are older than 90 days, not signed, or inactive, the price increase will be applied.

As good business partners, we welcome continued dialog and discussion with all our valued customers. Telling Industries LLC is proud to be American owned & operated.

Thank you for your continued support!

Chuck Haba
President

Rus Mazza
EVP of Sales

John Greminger
National Sales Manager

