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**RESPONSIVENESS, SERVICE, QUALITY from the Leader in Metal Framing Innovation**

*Date:* May 1, 2026

*To:* Our Valued Customers

*Re:* Price Increase for June 1, 2026

Dear valued customer,

Steel Mills have continued to have steel cost increases. Additionally, transportation and fuel costs have dramatically increased as well. Unfortunately it is necessary for Telling to also have a price increase for most Telling metal framing products, effective June 1, 2026. Specific price sheets will be provided to reflect the details of our new pricing.

Telling Industries will make every effort to honor all active quotations in accordance with our quote policy. An active quotation is any quote that has been signed and accepted by Telling within 30 days of the quote date and orders placed within the last 90 days. For quotes that are older than 90 days, not signed, or inactive, the price increase will be applied.

As good business partners, we welcome continued dialogue and discussion with all our valued customers. Telling Industries LLC is proud to be American owned & operated.

Thank you for your continued support!

*Charles A. Haba*

Chuck Haba

President

*Edward R. Sligh*

Ed Sligh

EVP Sales

