

May 14, 2026

Pricing Announcement

To Our Valued Customers,

Thank you for your continued trust in Woodgrain and for the partnership we share. We value the role we play in supporting your business and remain committed to providing dependable product availability, consistent quality, and reliable service you can count on every day.

Over the past several months, we—like many across our industry—have experienced ongoing increases in operating costs. Rising fuel and transportation expenses continue to impact freight and logistics, while higher energy and material costs throughout the supply chain have increased the expense of manufacturing, moving, and servicing the products you rely on.

During this time, we have worked diligently to manage these pressures internally through efficiency improvements, disciplined cost control, and operational productivity. While these efforts have helped offset some of the impact, the sustained nature of these increases now makes a pricing adjustment necessary to maintain the service levels, availability, and reliability you expect from Woodgrain.

Effective June 15, 2026, pricing will be adjusted across select products and services. The specific impact will vary by product category, with approximate increases as follows:

- **Interior Doors:** 2–3%
- **Entry Doors:** 2–3%
- **Fasteners:** 4–8%
- **Deck & Rail:** 1-2%
- **All Other Categories:** 3-7%
- **Moulding and Millwork**
 - Will be communicated and addressed at a regional and local level.

These increases are independent of and in addition to any previously, or to be announced vendor specific pricing notifications. Your sales representative is available to review how these changes apply to your account and to answer any questions.

These adjustments allow us to continue investing in inventory availability, logistics dependability, and the people and systems that support your business each day. This decision reflects our focus on long-term stability and partnership—not short-term recovery—as market conditions continue to evolve.

We appreciate your understanding and sincerely value your continued partnership. Thank you for allowing us the opportunity to serve you.

Sincerely,

Ryan Canfield

Ryan Canfield
Vice President of Sales
Woodgrain - Distribution Division