



RESPONSIVENESS, SERVICE, QUALITY from the Leader in Metal Framing Innovation

Date: June 12, 2026

To: Our Valued Customers

Re: Price Increase for August 3, 2026

Dear valued customer,

Not only have steel costs have continued to escalate, but steel mill leadtimes have also increased providing advanced insight in June for August costs. Additionally, transportation and fuel costs continue to remain at escalated levels. As a result, Telling Industries will implement a price increase on most metal framing products effective **August 3, 2026**. Specific price sheets will be provided to reflect the details of our new pricing.

Telling Industries will make every effort to honor all active quotations in accordance with our quote policy. An active quotation is any quote that has been signed and accepted by Telling within 30 days of the quote date and orders placed within the last 90 days. For quotes that are older than 90 days, not signed, or inactive, the price increase will be applied.

As good business partners, we welcome continued dialogue and discussion with all our valued customers. Telling Industries LLC is proud to be American owned & operated.

Thank you for your continued support!

Charles A. Haba

Chuck Haba

President

Edward R. Sligh

Ed Sligh

EVP Sales

