Telling Industries
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RESPONSIVENESS, SERVICE, QUALITY from the Leader in Metal Framing Innovation

Date: November 2, 2026

To: Our Valued Customers

Re: Price Increase for December 1, 2026

Dear valued customers and partners,
Domestic Steel Mill costs have continued to climb as we near the end of 2026. Additionally, transportation and fuel costs have remained at increased levels. As a result, Telling Industries will implement a price increase on most metal framing products effective **December 1, 2026**. Specific price sheets will be provided to reflect the details of our new pricing. Invoiced pricing is determined at the time of shipment.

Telling Industries will make every effort to honor all active quotations in accordance with our quote policy. An active quotation is any quote that has been signed and accepted by Telling within 30 days of the quote date and orders placed within the last 90 days.
For quotes that are older than 90 days, not signed, or inactive, the price increase will be applied.

As good business partners, we welcome continued dialogue and discussion with all our valued customers. Telling Industries LLC is proud to be American owned & operated.

Thank you for your continued support!

Chuck Haba
President

Ed Slish
EVP Sales